

**Farmers Mutual  
Fire Insurance Company**

Western Pennsylvania  
Servicing the residents of Pennsylvania since 1876

**FINANCIAL STATEMENT**

Statement of Income and Expenses  
January 1, 2015 to December 31, 2015

COMPARATIVE ANNUAL STATEMENT  
DECEMBER 31, 2015

**William A. Laughlin, Jr.**  
PRESIDENT

**Kenneth A. Martin**  
VICE-PRESIDENT

**Martin W. McKinney, Jr.**  
SECRETARY

**Gary Mashuda**  
TREASURER

Annual Policyholders Meeting  
Fourth Saturday of February  
Home Office 1:00pm

AM BEST RATING B+

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Email: [fmmc@consolidated.net](mailto:fmmc@consolidated.net)

Website: [www.fmmcins.com](http://www.fmmcins.com)

ASSETS	2015	2014
BONDS	2,953,177	2,740,232
STOCKS	4,435,522	3,830,043
REAL ESTATE	325,256	352,533
CASH & SHORT TERM INVESTMENTS	1,264,406	1,498,012
TOTAL INVESTED ASSETS	8,978,361	8,420,820
UNCOLLECTED PREMS.	1,124,820	1,030,337
REINSURANCE RECOVERABLE	--	13,474
CURRENT FED. TAX RECOVERABLE	--	--
GUARANTY FUNDS ON DEPOSIT	--	--
EDP EQUIPMENT	18,348	14,674
ACCRUED INT.	8,254	17,413
AGGREGATE WRITE-INS	7,003	--
TOTAL ASSETS	10,136,786	9,496,718

**LIABILITIES & SURPLUS**

UNPAID LOSSES		
DIRECT RESERVES	792,103	902,844
RESERVED FOR INCURRED/NOT REPORTED	300,000	300,000
CEDED RESERVES	(261,399)	(319,878)
REINSURANCE ASSUMED	2,426	--
NET UNPAID LOSSES	833,130	882,966
LOSS ADJ. EXPENSES	71,934	34,374
COMMISSIONS PAYABLE	229,290	199,695
ACCRUED EXPENSES	81,127	123,652
TAXES, LICENSE, FEES DUE	264,301	442,963
UNEARNED PREMIUMS	3,092,217	2,888,784
ADVANCE PREMIUMS	171,978	130,880
REINSURANCE PREMIUM PAYABLE	37,213	41,223
FUNDS HELD BY COMPANY	19,241	8,781
PAYABLE FOR SECURITIES	94,625	--
TOTAL LIABILITIES	4,895,056	4,753,318
SURPLUS	5,241,729	4,743,400
TOTAL LIABILITIES & SURPLUS	10,136,785	9,496,718

EXPENSES	2015	2014
DIRECT ADJUSTING	320,923	226,395
CEDED ADJUSTING	(43,016)	(80,596)
REINSURANCE CEDED	829	--
NET ADJUSTING	278,736	145,799
DIRECT COMMISSIONS	1,010,523	926,231
CEDING COMMISSIONS	(74,050)	(46,209)
CONTINGENT COMMISSIONS	40,097	(1,722)
REINSURANCE CEDED	3,983	--
NET COMMISSIONS	980,553	878,300
ADVERTISING	1,896	6,986
BOARDS, BUREAUS & ASSOC	53,046	46,327
SURVEYS & REPORTS	137,634	114,779
AUDIT OF ASSURED'S RECORDS	--	--
SALARIES	340,509	241,824
PAYROLL TAXES	30,720	21,508
EMPLOYEE RELATIONS	81,209	59,208
INSURANCE	21,101	18,332
DIRECTORS FEES	16,750	21,150
TRAVEL	15,669	23,419
RENT AND RENT ITEMS	40,000	40,000
EQUIPMENT	66,877	40,708
EDP EQUIPMENT & SOFTWARE	20,092	13,744
POSTAGE & TELEPHONE	49,350	39,412
PRINTING & STATIONERY	34,205	24,608
LEGAL & AUDITING	45,693	40,856
TAXES, LICENSE AND FEES	189,874	219,227
REAL ESTATE EXPENSE	50,189	43,999
REAL ESTATE TAXES	22,094	22,236
MISCELLANEOUS	58,501	51,232
TOTAL EXPENSES	2,534,698	2,113,654
DIRECT WRITTEN PREMIUMS	6,130,583	5,682,583
EXPENSE ALLOCATION:		
ADJUSTING	349,947	200,434
UNDERWRITING	2,034,001	1,780,436
INVESTMENT	150,750	132,784
TOTAL	2,534,698	2,113,654